

2023 June Adjusted Budget Revenue Projections

June 6, 2023

Agenda

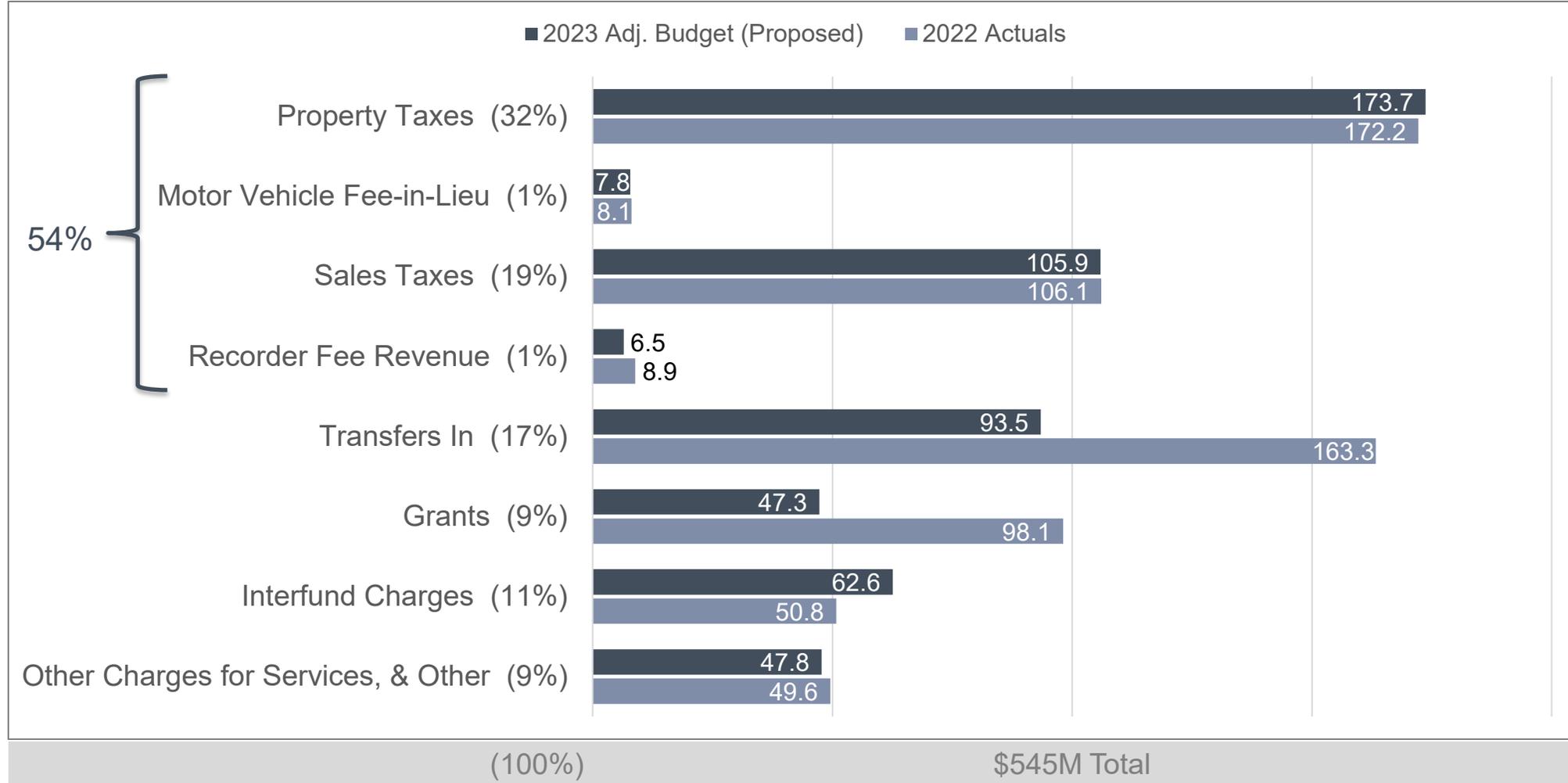
- Sales Tax Projections
- Interest Revenues
- Recorder Revenues
- FEMA Reimbursements
- ARPA Revenue Loss/Replacement Estimates



2023 Major Revenues

General Fund

\$ in millions



SALES TAX PROJECTIONS

2023 Sales Tax Revenue

- Projected based on local and national economic indicators, including
 - Wage and employment growth
 - Consumer Confidence
 - Vehicle sales and other leading indicators
- No new legislation but TRT impacted from Convention Center Hotel
- Information available from the Tax Commission on a two-month lag
 - Currently have actuals through March 2023
 - April information anticipated June 21st
- Projections vetted with the Revenue Committee
 - Rounding convention to nearest \$500K or \$100K



Change to Projection

Sales Tax by Fund (\$M)		2023 June Adj Budget	2023 Budget	Change	
General Fund	County Option	95.0	95.4	(0.4)	(0.4%)
	ZAP	10.9	10.9	0.0	0.1%
	TOTAL	105.9	106.3	(0.4)	(0.4%)
ZAP Fund	ZAP	26.1	26.0	0.0	0.1%
Transportation Fund	Transportation	18.5	18.5	(0.0)	(0.1%)
Visitor Promo Fund	Transient Room	27.0	26.8	0.2	0.9%
TRCC Fund	Transient Room Supp.	3.7	3.7	-	-
	Car Rental	20.4	20.9	(0.5)	(2.2%)
	Restaurant	36.0	34.0	2.0	5.8%
	TOTAL	60.1	58.6	1.5	2.6%
Unincorp Muni Svcs	Local Option	4.8	4.8	(0.0)	(0.8%)
TOTAL		242.4	241.1	1.3	0.5%



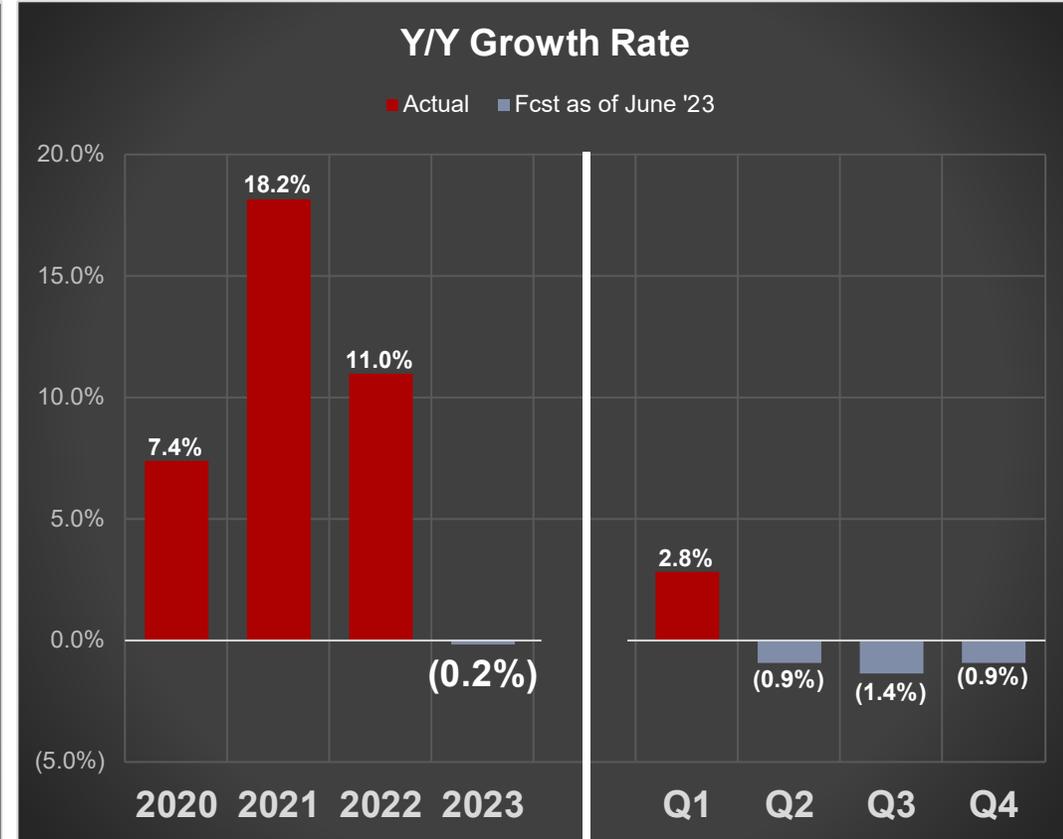
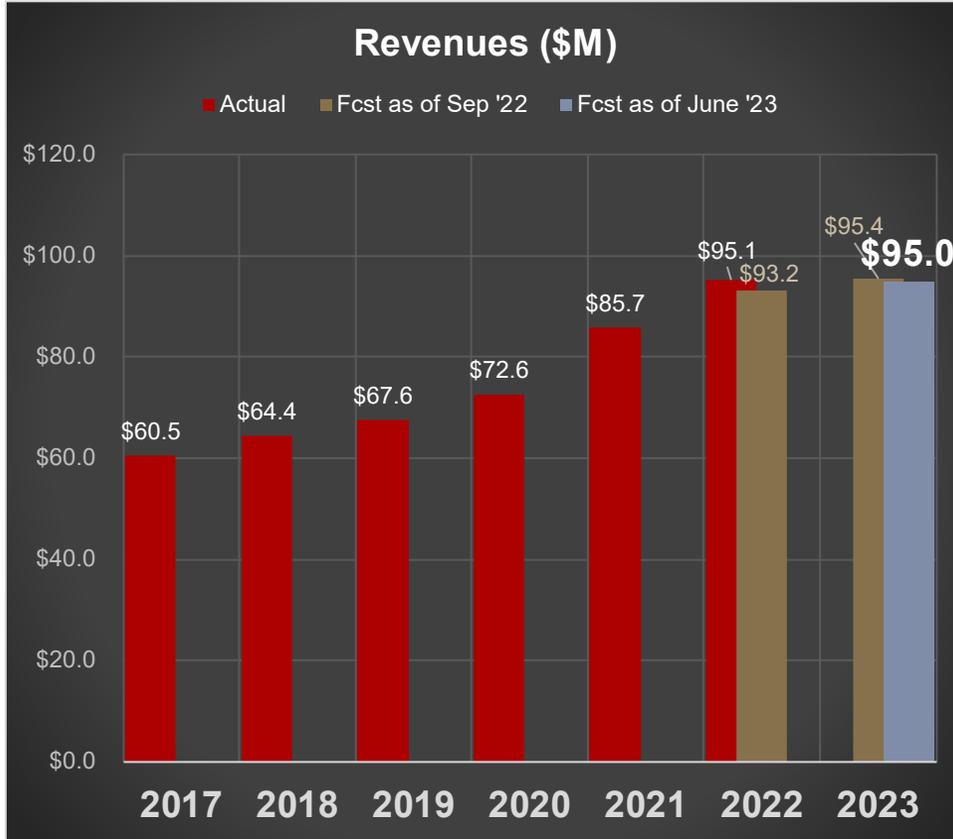
New Projection vs. 2022

Sales Tax by Fund (\$M)		2023 June Adj Budget	2022 Actual	Change	
General Fund	County Option	95.0	95.1	(0.1)	(0.2%)
	ZAP	10.9	10.9	(0.0)	(0.1%)
	TOTAL	105.9	106.1	(0.2)	(0.1%)
ZAP Fund	ZAP	26.1	26.1	(0.0)	(0.1%)
Transportation Fund	Transportation	18.5	18.5	(0.0)	(0.1%)
Visitor Promo Fund	Transient Room	27.0	25.3	1.7	6.7%
TRCC Fund	Transient Room Supp.	3.7	3.5	0.2	5.6%
	Car Rental	20.4	20.2	0.2	1.1%
	Restaurant	36.0	33.7	2.3	6.7%
	TOTAL	60.1	57.4	2.7	4.7%
Unincorp Muni Svcs	Local Option	4.8	5.0	(0.2)	(3.3%)
TOTAL		242.4	238.4	4.0	1.7%



County Option Sales Tax

(0.25% tax — to General Fund)

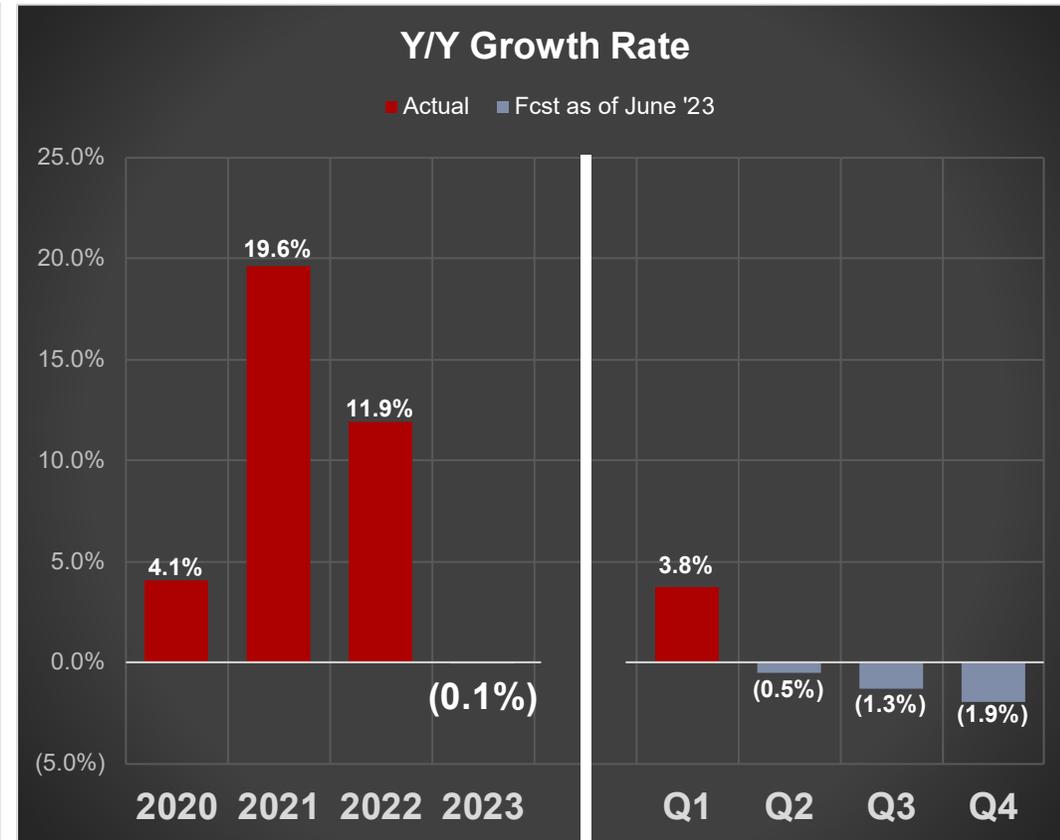
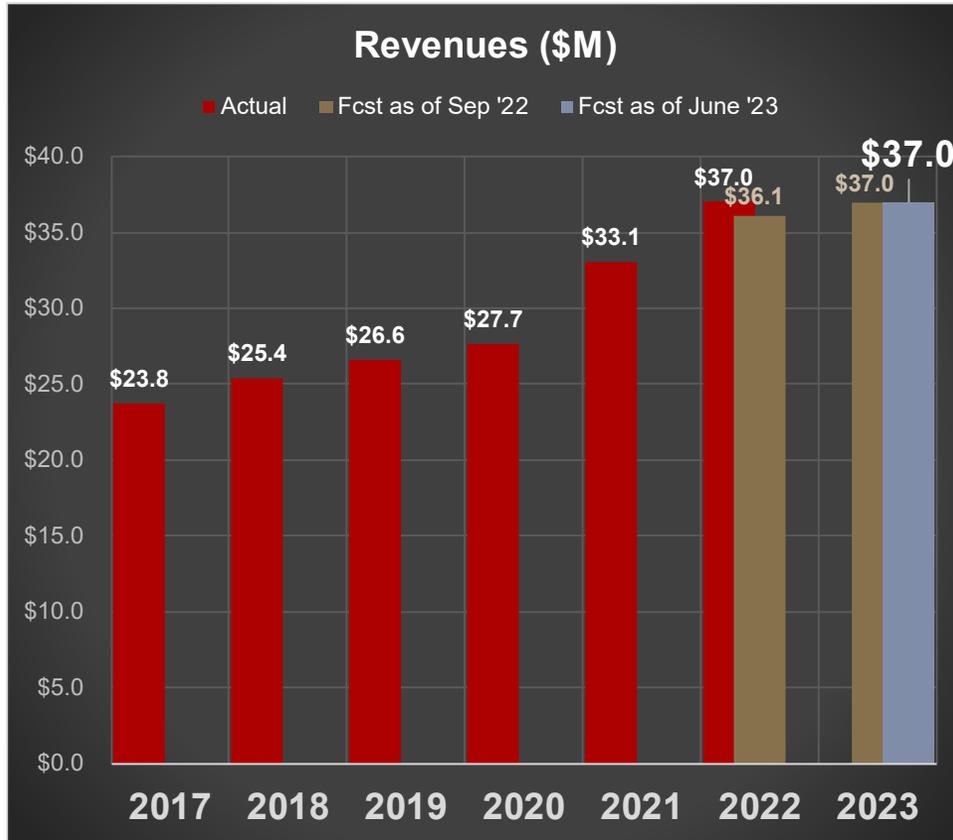


\$0.4M
Decrease



Zoo, Arts, & Parks Tax

(0.1% tax to ZAP Fund and General Fund*)



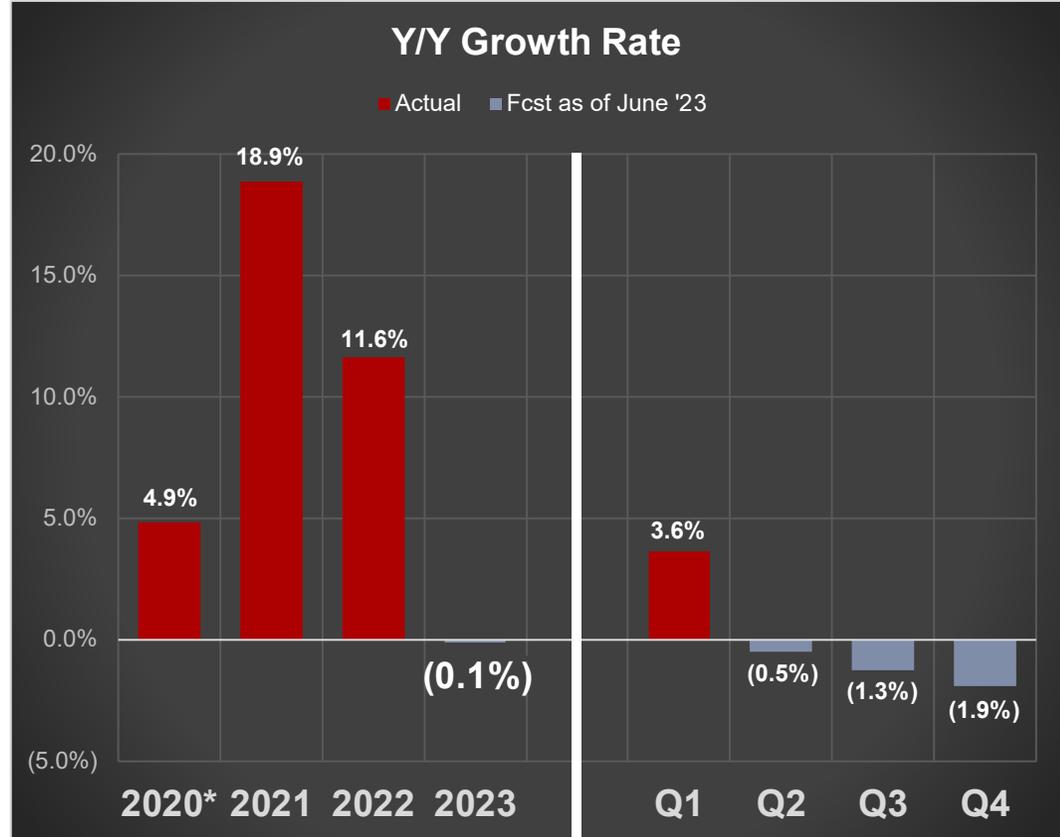
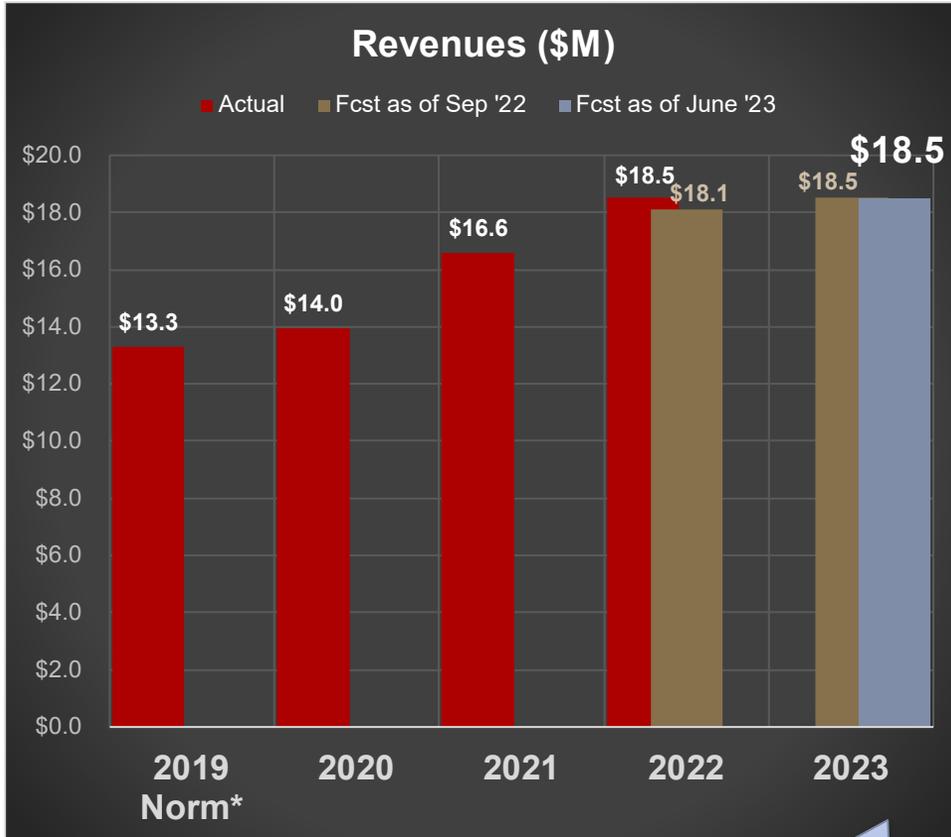
\$30K Increase

* Approximately 70.5% to ZAP fund and 29.5% to General Fund for Recreation



Transportation Sales Tax

(20% of 0.25% tax to Transportation Fund)



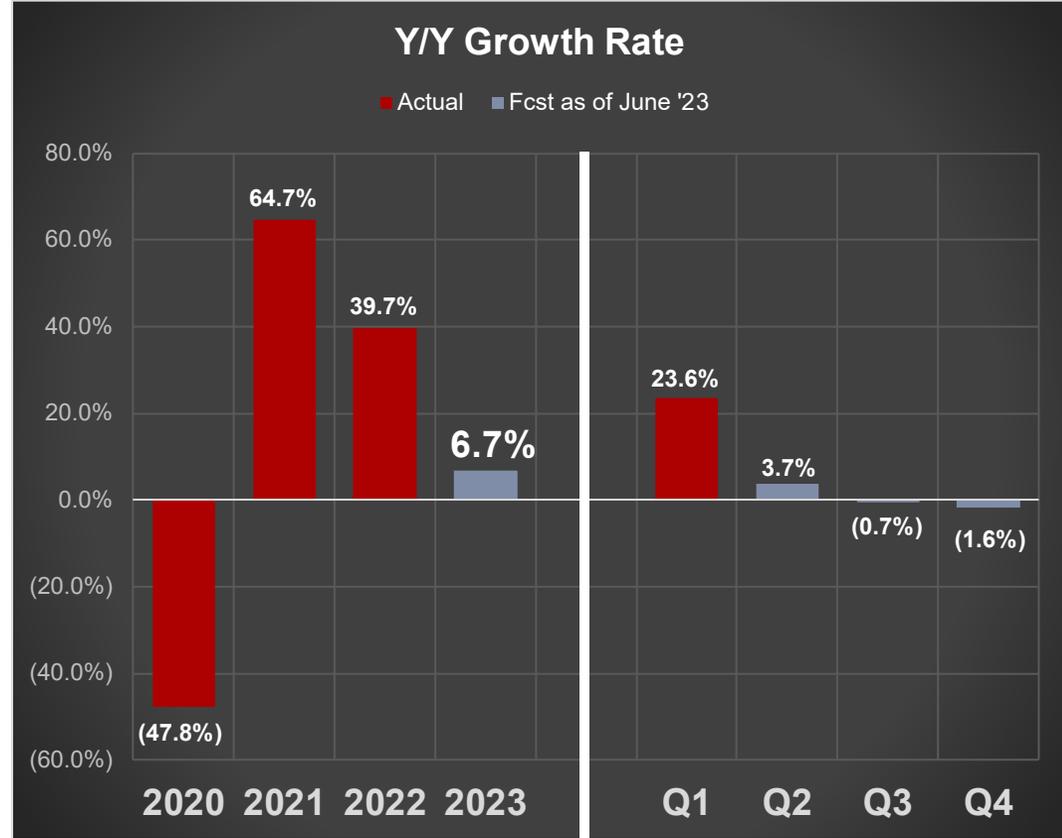
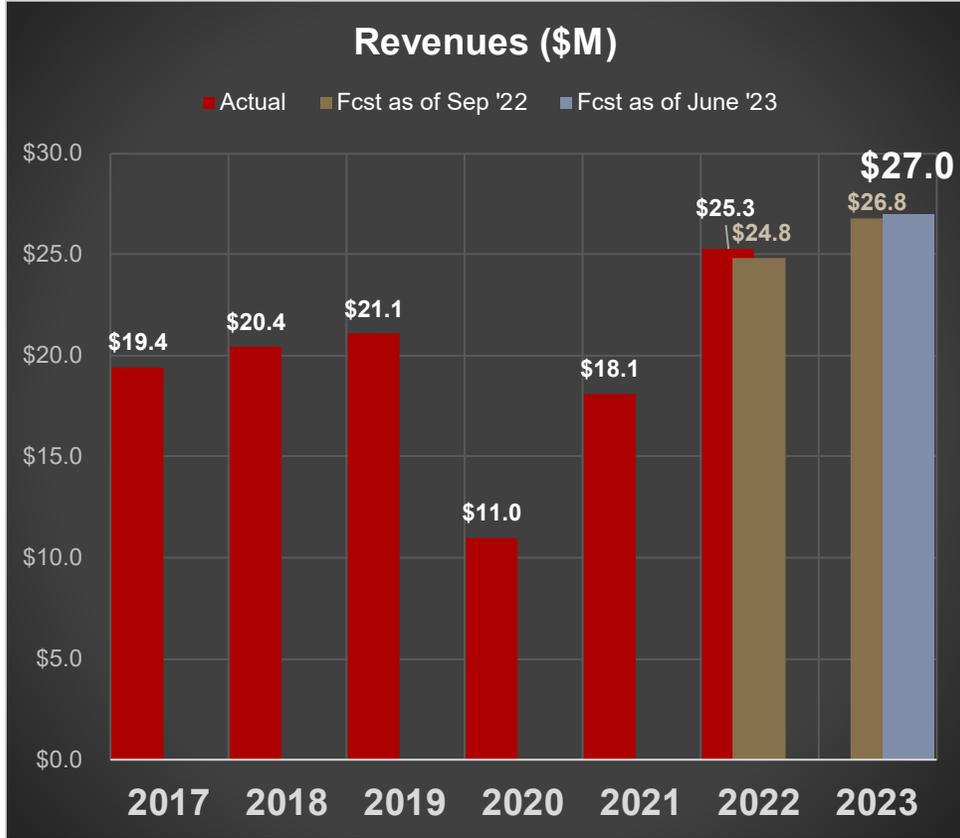
\$10K Decrease

* Normalized for comparison purposes by multiplying the County's revenue by 20% prior to 3Q 2019, to match the current ongoing allocation %. Tax began 4Q 2018 at 100%.



Transient Room Tax

(4.25% tax to Visitor Promotion Fund*)



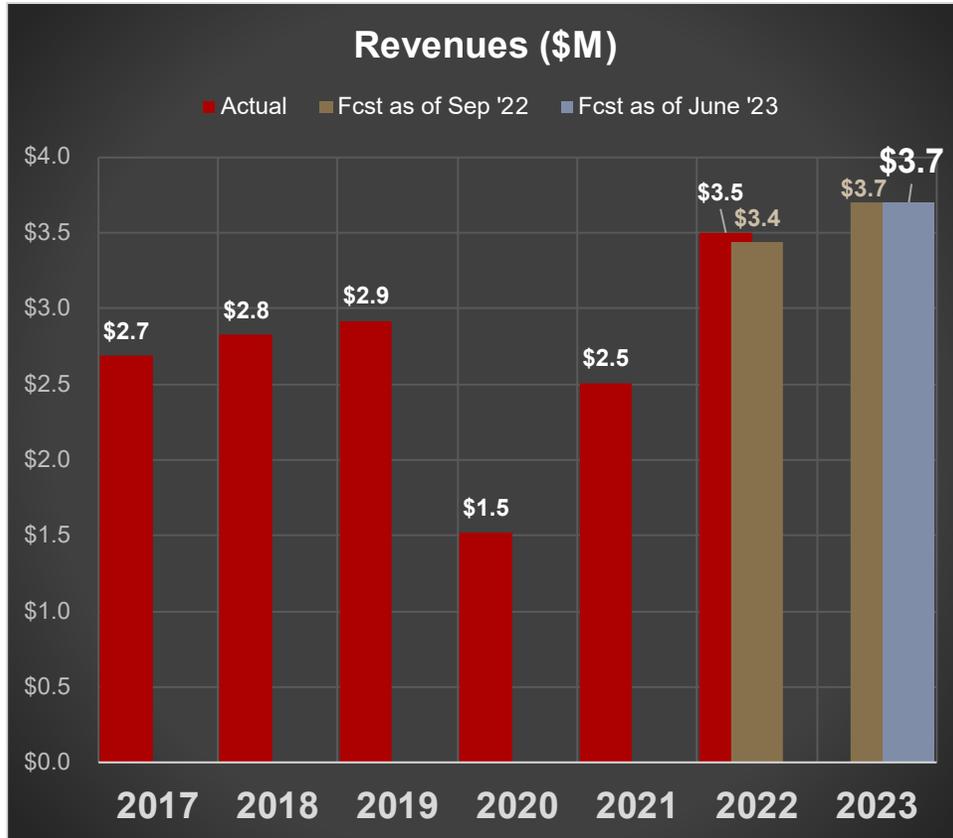
\$240K Increase

* The state diverts 15% of the revenue to another entity.



Transient Room Tax - Supplemental

(0.5% tax to TRCC: Tourism, Recreation, Cultural & Convention Fund)

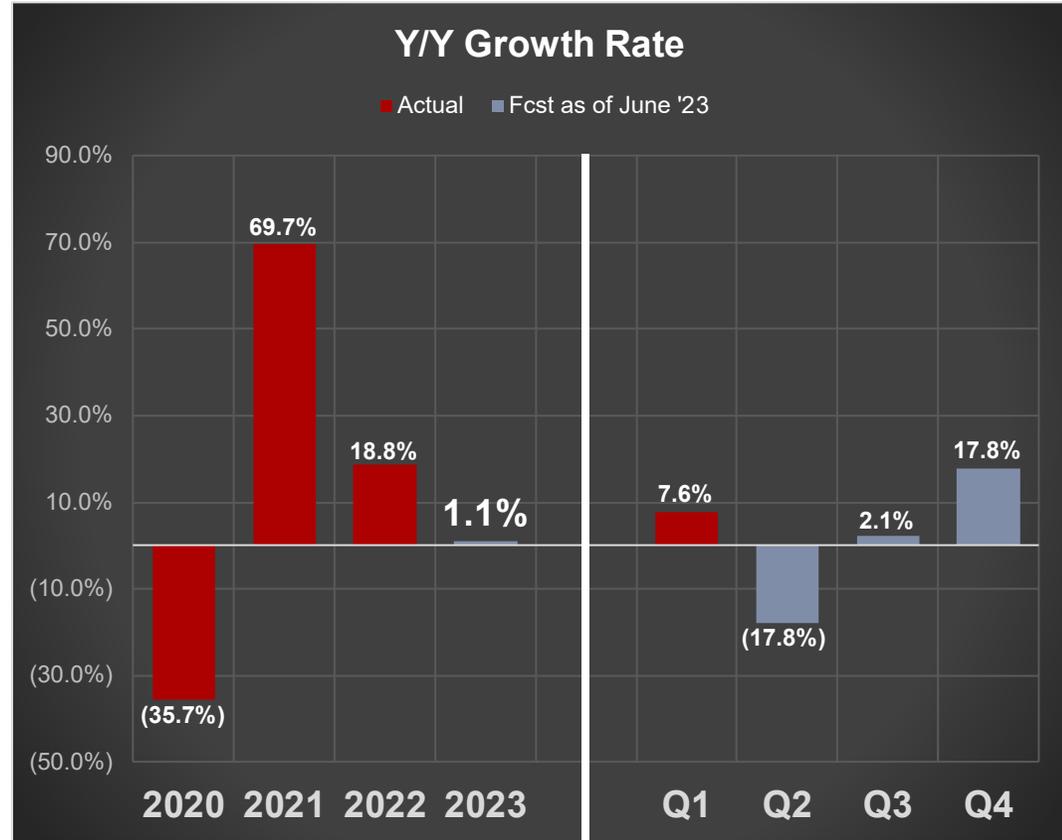
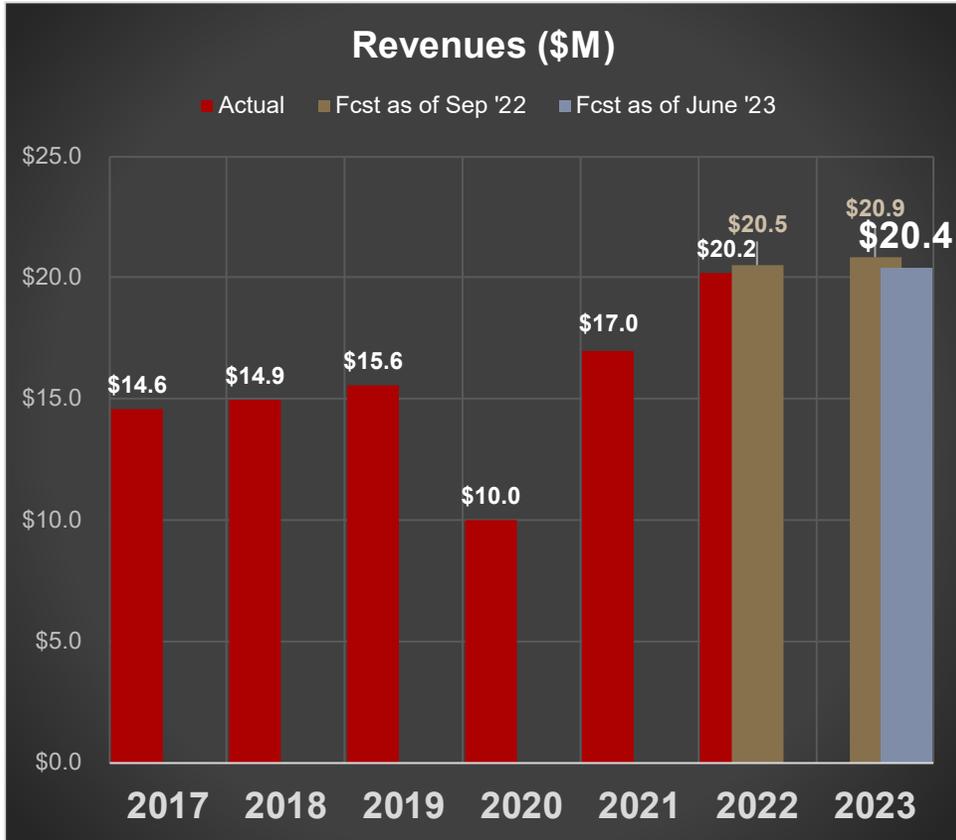


No change



Car Rental Tax

(3% & 4% tax to TRCC Fund)

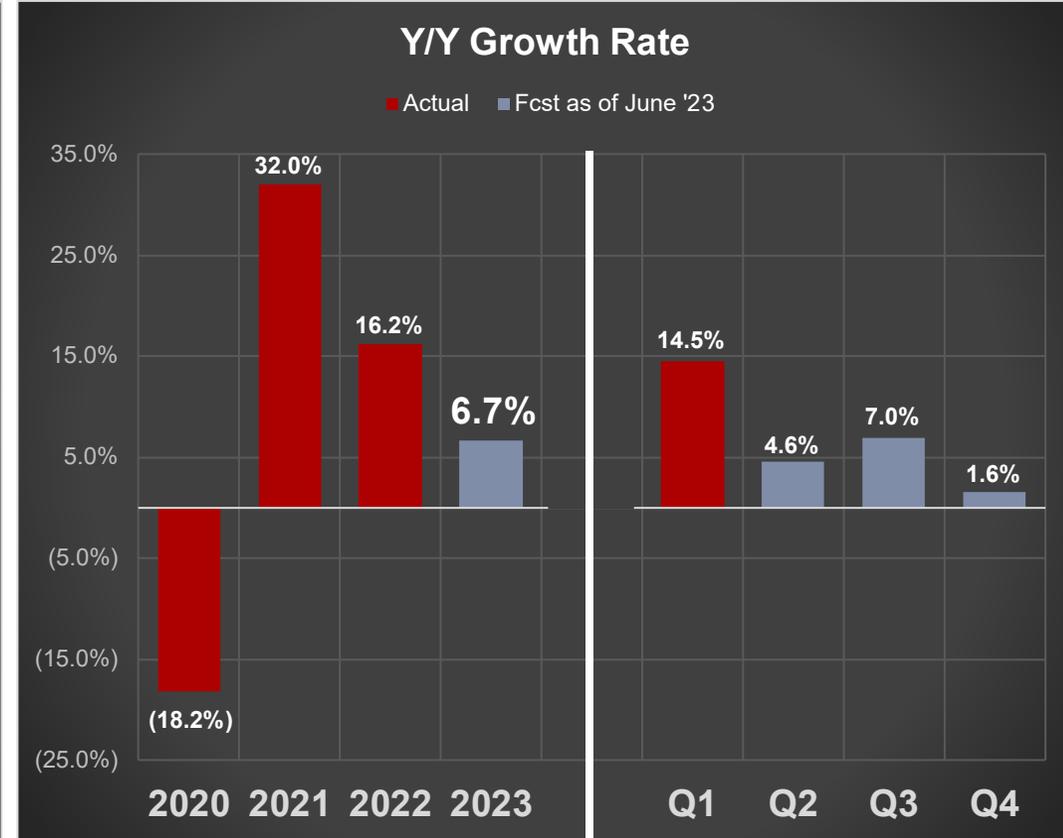
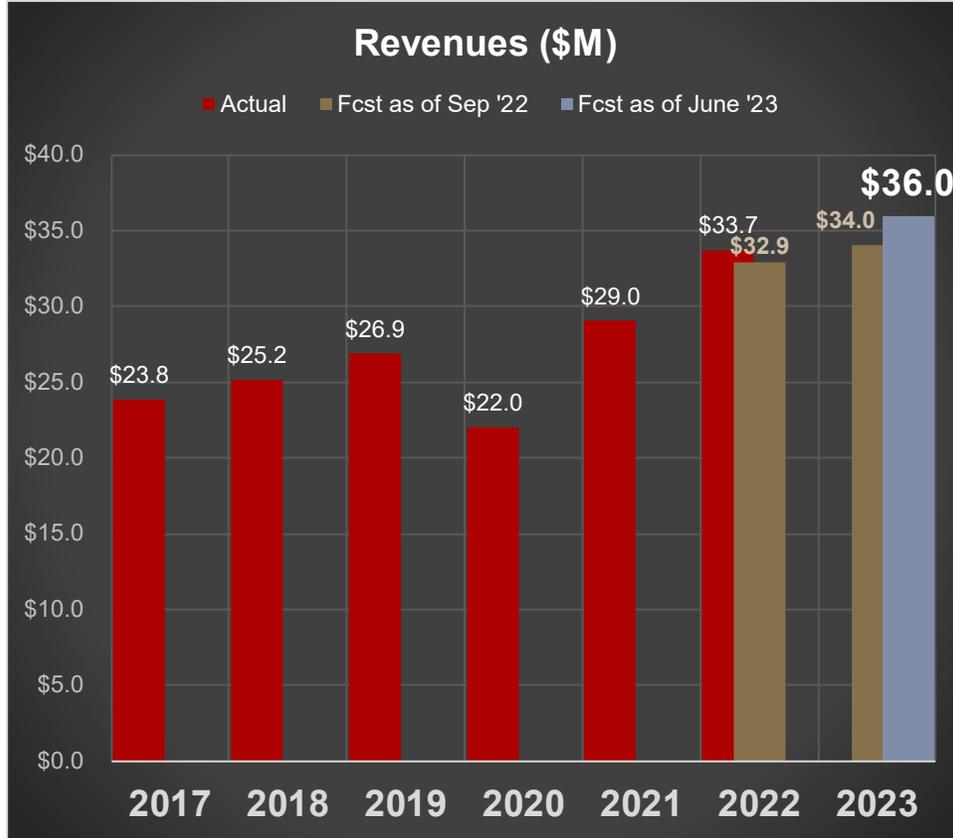


\$460K
Decrease



Restaurant Tax

(1% tax to TRCC Fund)

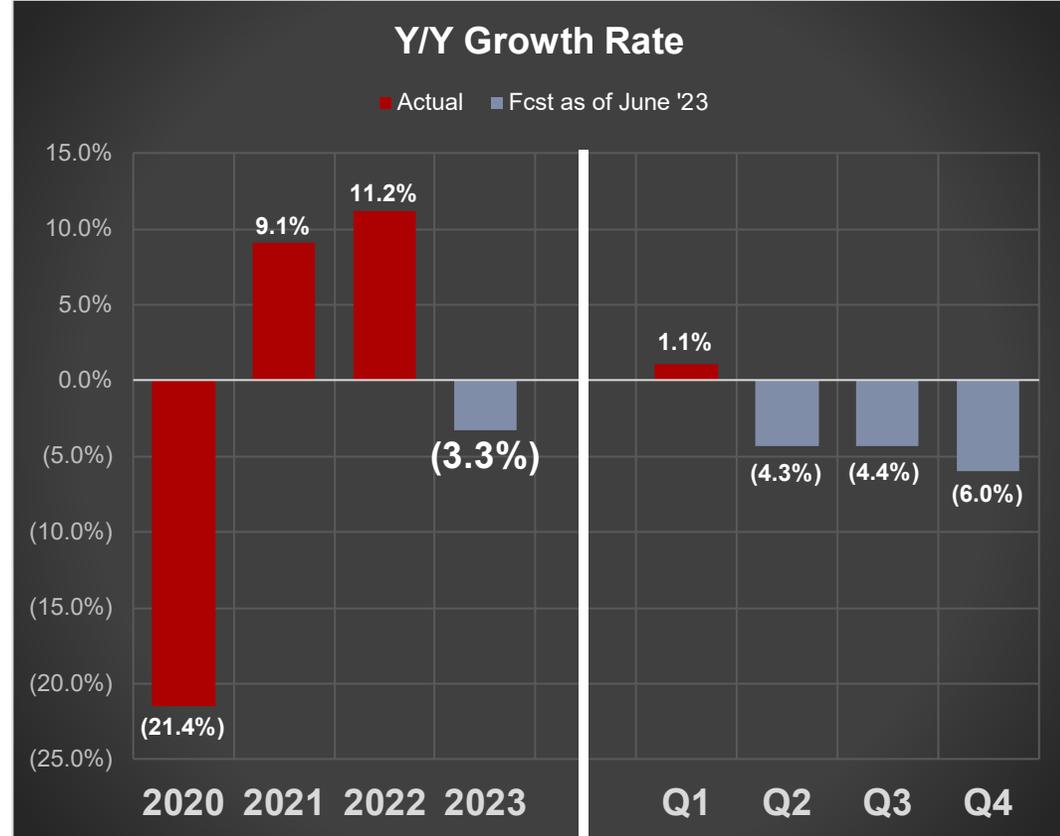
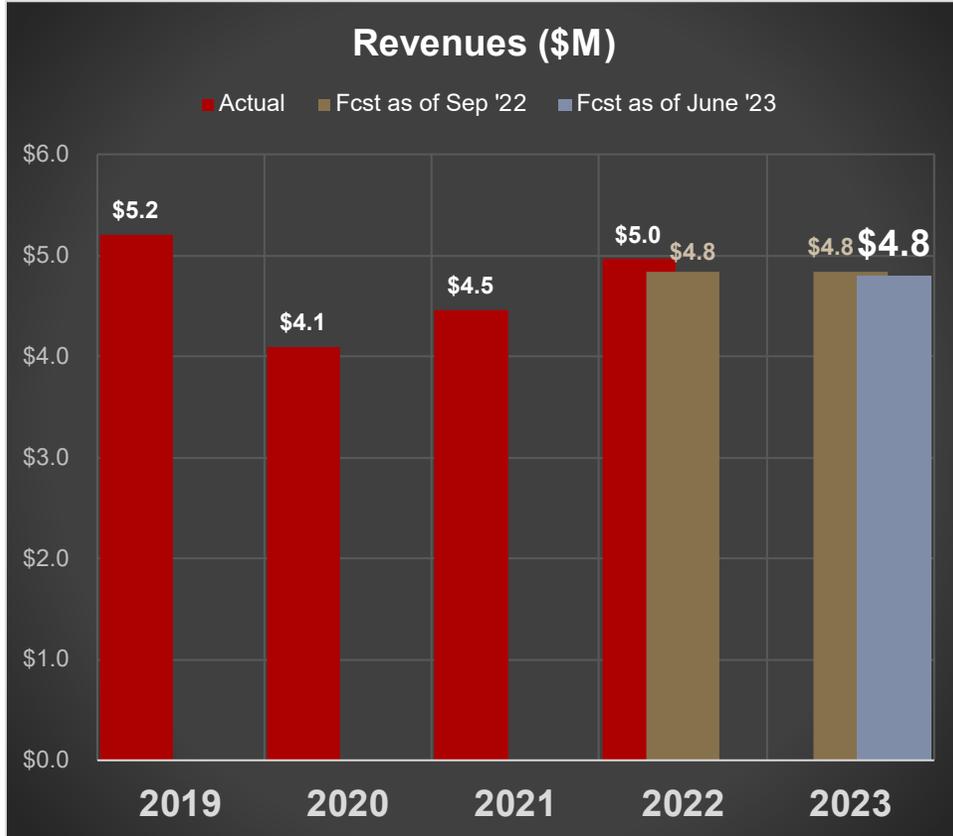


\$2.0M Increase



Local Option Sales Tax

(1% tax to Unincorporated Municipal Services Fund)



\$40K
Decrease

* Beginning Jan 1, 2020, sales taxes for Brighton are excluded due to its incorporation.

OTHER REVENUES



Interest Revenue Changes

in thousands \$

Fund	2023 June Adjusted Budget	2023 Adopted Budget	2023 Budget Increase	'23 June Adj Budget vs. '22
General Fund	3,355	746	2,609	(11)
Transportation Fund	2,000	379	1,621	430
Salt Palace Conv Ctr	209	5	204	(1)
TRCC Fund	438	0	438	0
Flood Control Fund	170	10	160	0
Health Fund	323	20	303	(1)
Capital Improvements	440	0	440	0
			\$ 5,775	\$ 418



Recorder Revenue



HB 247 took effect on May 14, 2019 and has resulted in increased recording revenues.



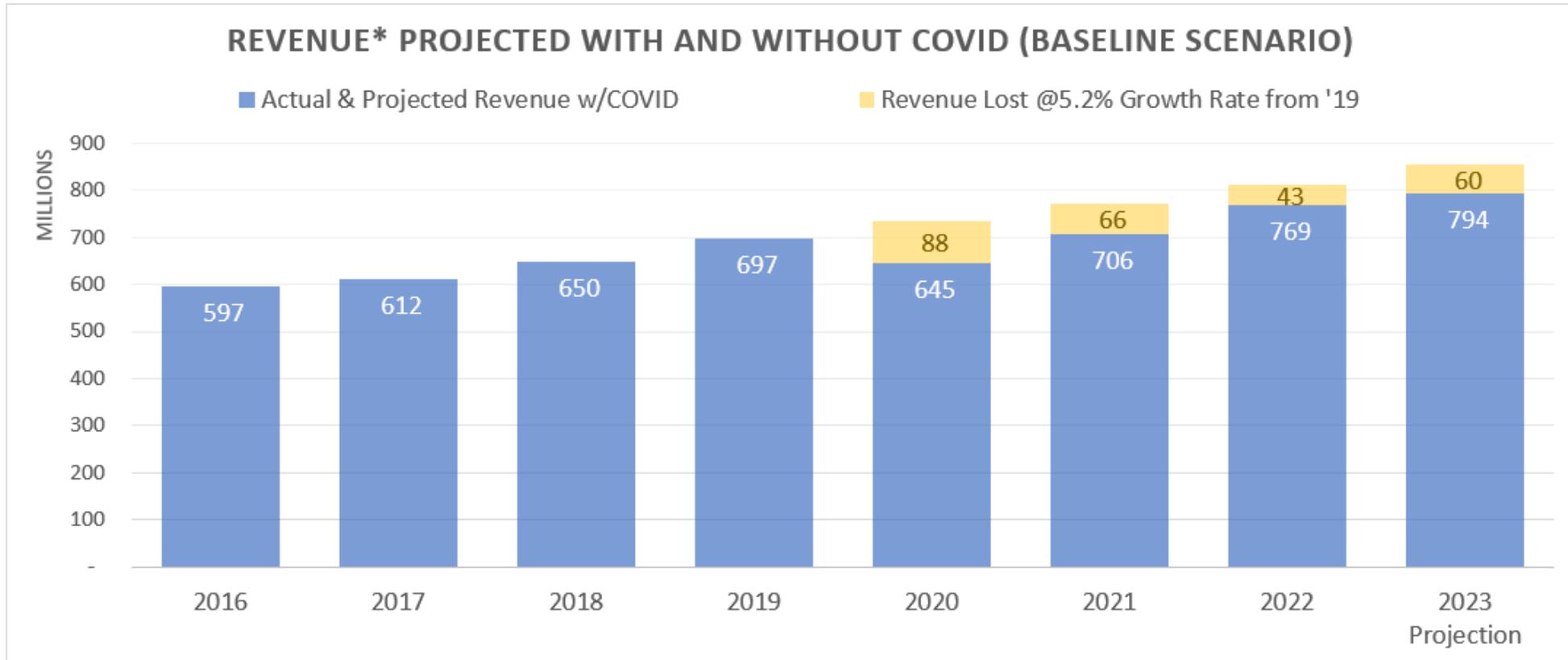
FEMA Reimbursement Revenue

in millions \$

Status (as of June 5, 2023)	2021	2022	2023	Total	Descriptions
Reimbursed by FEMA	4.6	40.7	2.6	47.9	Various COVID-19 response and mitigation
FEMA in process – not yet paid			2.3	2.3	2020 and 2021 grant management fees
Not submitted to FEMA yet			0.1	0.1	2022 grant management fees
Total	4.6	40.7	5.0	50.3	



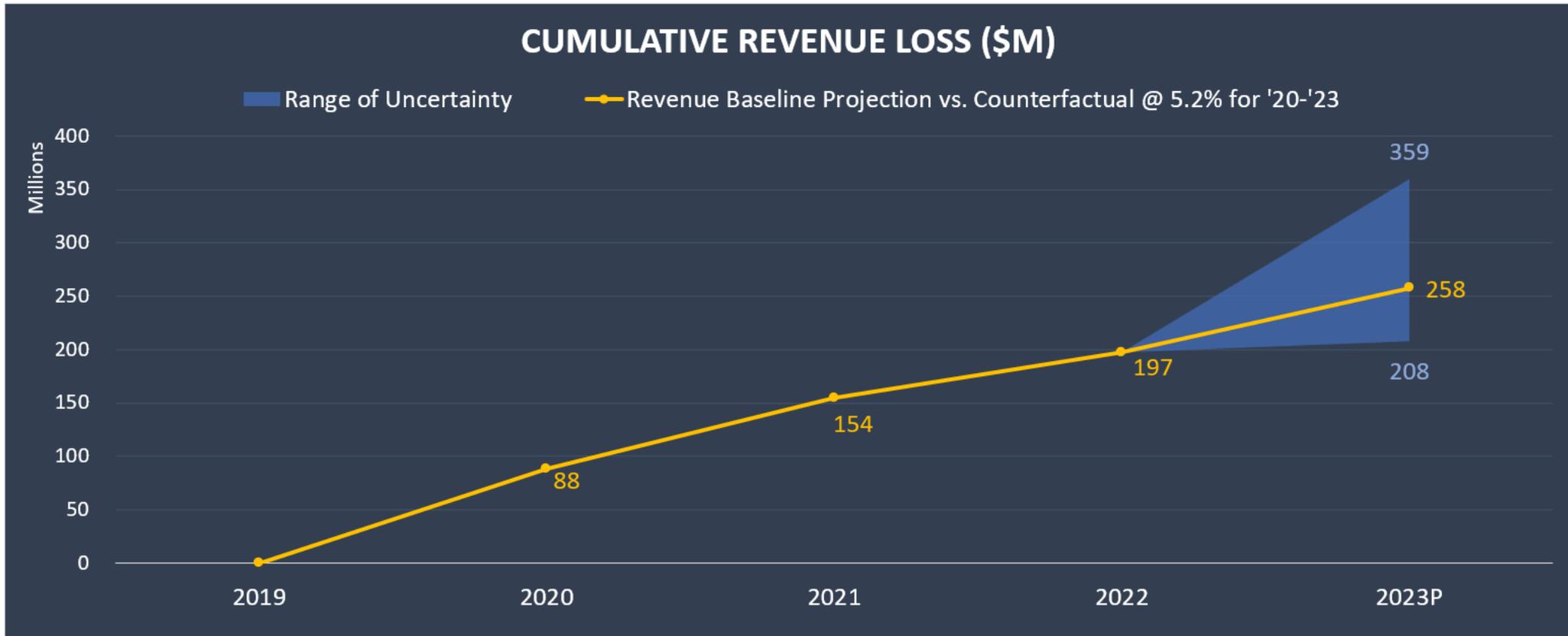
ARPA Revenue Replacement Estimate



* General Revenue as defined in ARPA. The Interim Final Rule adopts a definition of "General Revenue" that is based on, but not identical, to the Census Bureau's concept of "General Revenue from Own Sources". General Revenue includes revenue from taxes, current charges, and miscellaneous general revenue. It excludes refunds and other correcting transactions, proceeds from issuance of debt or the sale of investments, agency or private trust transactions, and revenue generated by utilities and insurance trusts. General revenue also includes intergovernmental transfers between state and local governments, but excludes intergovernmental transfers from the Federal government, including Federal transfers made via a state to a locality pursuant to the CRF or the Fiscal Recovery Funds.



ARPA Revenue Loss Estimate [cont.]





Revenue Summary

- Growth rate over recent years was unusually high
- Outlook is for mild recession
- Growth in Q1 sales taxes offset by reductions in the balance of the year
 - General sales taxes' Q2-Q4 declines projected to completely offset Q1 growth
 - Boutique taxes projected to be up for the year, even with Q2-Q4 declines
- Other revenues mixed

APPENDIX



2022 Actuals vs. Sept Projection

Sales Tax by Fund (\$M)		2022 Actual	2022 Sept. Forecast	Change	
General Fund	County Option	95.1	93.2	1.9	2.1%
	ZAP	10.9	10.7	0.3	2.5%
	TOTAL	106.1	103.9	2.2	2.1%
ZAP Fund	ZAP	26.1	25.5	0.6	2.5%
Transportation Fund	Transportation	18.5	18.1	0.4	2.4%
Visitor Promo Fund	Transient Room	25.3	24.8	0.5	2.0%
TRCC Fund	Transient Room Supp.	3.5	3.4	0.1	2.0%
	Car Rental	20.2	20.5	(0.4)	(1.7%)
	Restaurant	33.7	32.9	0.8	2.5%
	TOTAL	57.4	56.9	0.6	1.0%
Unincorp Muni Svcs	Local Option	5.0	4.8	0.1	2.5%
TOTAL		238.4	233.9	4.4	1.9%



2022 Actuals vs. June Budget

Sales Tax by Fund (\$M)		2022 Actual	2022 June Adj Budget	Change	
General Fund	County Option	95.1	91.2	3.9	4.3%
	ZAP	10.9	10.4	0.5	4.9%
	TOTAL	106.1	101.6	4.5	4.4%
ZAP Fund	ZAP	26.1	24.9	1.2	4.9%
Transportation Fund	Transportation	18.5	17.7	0.8	4.8%
Visitor Promo Fund	Transient Room	25.3	25.1	0.2	0.8%
TRCC Fund	Transient Room Supp.	3.5	3.5	0.0	0.6%
	Car Rental	20.2	19.6	0.6	2.9%
	Restaurant	33.7	32.0	1.7	5.4%
	TOTAL	57.4	55.1	2.3	4.2%
Unincorp Muni Svcs	Local Option	5.0	4.9	0.1	1.1%
TOTAL		238.4	229.3	9.1	4.0%